

# Massimo Magni

## LEADERSHIP

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### ARTICOLI SU RIVISTA SCIENTIFICA

MAGNI M., AHUJA M. K., TROMBINI C.

**Excessive Mobile Use and Family-Work Conflict: A Resource Drain Theory Approach to Examine Their Effects on Productivity and Well-Being**

Information Systems Research, 2022

PAOLINO E., GALLO P., MAGNI M.

**Il contagio delle emozioni**

Harvard Business Review Italia, 2020, vol. Aprile

MAGNI M., MARUPING L.

**Unleashing innovation with collaboration platforms**

Mit Sloan Management Review, 2019, pp.23-27

MAGNI M., PALMI P., SALVEMINI S.

**Under pressure! Team innovative climate and individual attitudes in shaping individual improvisation**

European Management Journal, 2018, vol.36, no. 4, pp.474-484

MAGNI M., AHUJA M. K., MARUPING L. M.

**Distant but Fair: Intra-Team Justice Climate and Performance in Dispersed Teams**

Journal of Management Information Systems, 2018, vol.35, no. 4, pp.1031-1059

GALLO P., MAGNI M.

**il sottile confine tra extra mile e stress**

Harvard Business Review Italia, 2017, vol.6, pp.74-78

CAPPETTA R., MAGNI M.

**Locus of control and individual learning: the moderating role of interactional justice**

International Journal of Training and Development, 2015, vol.19, no. 2, pp.110-124

MAGNI M., MARUPING L.

**Motivating employees to explore collaboration technology in team contexts**

Mis Quarterly, 2015, vol.39, no. 1, pp.1-16

MAGNI M., MARUPING L. M., HOEGL M., PROSERPIO L.

**Managing the Unexpected Across Space: Improvisation, Dispersion, and Performance in NPD Teams**

Journal of Product Innovation Management, 2013, vol.30, no. 5, pp.1009-1026

MAGNI M., ANGST C., AGARWAL R.

**Everybody Needs Somebody: The Influence of Team Network Structure on Information Technology Use**

Journal of Management Information Systems, 2013, vol.29, no. 3, pp.9-42

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## MONOGRAFIE O TRATTATI SCIENTIFICI

CAPORARELLO L., MAGNI M.

**Team Management - III Ed. Creare e Gestire Team Flessibili e Resilienti**

Egea, Milano, Italia, 2022

CAPORARELLO L., MAGNI M.

**La forza della squadra**

Egea, Milano, Italia, 2018

CAPORARELLO L., MAGNI M.

**Team management -II Ed. Come gestire e migliorare il lavoro di squadra**

Egea, Milano, Italia, 2015

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## CONTRIBUTI IN VOLUME, CAPITOLI O SAGGI SCIENTIFICI

CAPORARELLO L., MAGNI M., PENNAROLA F.

**All That Glitters Is Not Gold: Alleged Innovations In Human Computer Interaction** in *IS, Management, Organization and Control: Smart Practices and Effects*

Daniela Baglieri, Concetta Metallo, Cecilia Rossignoli, Mario Pezzillo Iacono (a cura di), Springer, pp.179-190, 2014

CAPORARELLO L., MAGNI M., PENNAROLA F.

**Improving information exchange effectiveness through data compression techniques** in *IS, Management, Organization and Control: Smart Practices and Effects*

Daniela Baglieri, Concetta Metallo, Cecilia Rossignoli, Mario Pezzillo Iacono (a cura di), Springer, pp.229-243, 2014

CAPORARELLO L., MAGNI M.

**La negoziazione in azienda** in *Operare in situazioni complesse – la negoziazione nei contesti critici*

Ciro Guida, Massimo Picozzi (a cura di), Egea, pp.223-234, 2014

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## CASI PUBBLICATI IN COLLANE INTERNAZIONALI

MANZONI B., CAPORARELLO L., MAGNI M., PAOLINO E.

**The Business Relationship Manager in UBIS: An Integration Role?**

2015, The Case Centre, Gran Bretagna

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## NOTE DI RICERCA O BREVI ARTICOLI SU RIVISTA

BAGDADLI S., CAPORARELLO L., CUOMO S., MAGNI M., MANZONI B., ONDOLI C., RAFFAGLIO M.

**Il group coaching: quando il metodo favorisce la creatività**

2022, Harvard Business Review Italia, Italia

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## PROCEEDINGS/PRESENTATIONS

SUNDRUP R. Z., AHUJA M. K., MAGNI M.

**Mitigation of Work-Family Frustration in Dual-Earner Couples during COVID-19**

*81st Annual Meeting of the Academy of Management (AOM 2021), 30 July-3 August 2021, (online)*

CAPORARELLO L., MAGNI M., PENNAROLA F.

**Let's learn together: team integration climate, individual states and learning using computer-based simulations**

*13th Conference of the Italian Chapter of AIS (Association for Information Systems) - October 7-8 2016, Verona, Italia*

CAPPETTA R., MAGNI M.

**Employee self-service technology and performance: the role of learning transfer and involvement**

*International Conference on Information Systems (ICIS) - December 13-15, 2015, Fort Worth, Texas, Stati Uniti d'America*

CAPORARELLO L., MAGNI M., PENNAROLA F.

**Does Culture Make The Difference? Technology Acceptance And Diffusion In India**

*Mediterranean Conference on Information Systems - September 3-5 2014, Verona, Italia*

ABRAMO F., BUSACCA B., DI BATTISTA M., LIBENZI R., MAGNI M., PANZERA E., RAFFAGLIO M., ROMANO R.

**Ri-Energizzare le Organizzazioni: il ruolo dell'HR leader**

*Convegno: "Ri-energizzare le organizzazioni: il ruolo dell'HR leader" - 27 Febbraio 2014, Milano, Italia*

MARUPING L., MAGNI M.

**Task Characteristics, Team Processes and Individual Use of Collaboration Technology: Test of a Cross-Level Mediation Model**

*47th Hawaii International Conference on System Sciences (HICSS) - 6-9 January, 2014, Waikoloa, HI, Stati Uniti d'America*

CAPORARELLO L., MAGNI M., PENNAROLA F.

**All That Glitters Is Not Gold: Alleged Innovations In Human Computer Interaction**

*10th Conference of the Italian Chapter of AIS (Association for Information Systems) - 14 December 2013, Milano, Italia*

CAPORARELLO L., MAGNI M., PENNAROLA F.

**Improving information exchange effectiveness through data compression techniques**

*10th Conference of the Italian Chapter of AIS (Association for Information Systems) - 14 December 2013, Milano, Italia*

MAGNI M., AHUJA M., MARUPING L.

**Alleviating the Perils of Dispersion: A Study of Procedural Justice Climate and Team Innovation**

*72nd Annual Meeting of the Academy of Management - The Informal Economy - 3-7 August 2012, Boston, Stati Uniti d'America*

MAGNI M., CAPPETTA R., PROSERPIO L.

**Too much fun: how cognitive absorption and team learning behavior affect individual learning**

*Academy of Management Meeting - August 12-16, 2011, San Antonio, Texas, Stati Uniti d'America*

MAGNI M., MARUPING L., CAPORARELLO L., BASAGLIA S.

**Innovating with technology in team contexts: a trait activation theory perspective**

*ICIS - International Conference on Information Systems, 2011, Shanghai, Cina*

CAPORARELLO L., MAGNI M., BASAGLIA S., SETHIA P.

**Behavioral integration and team creativity: the role of team absorptive capacity and technology usage**

*WOA - Workshop Organizzazione Aziendale - 16-18 giugno 2010, Bologna, Italia*

MAGNI M., CAPORARELLO L., BASAGLIA S., MARUPING L.

**The effect of team climate and individual attributes on individual intention to explore a technology**

*WOA - Workshop Organizzazione Aziendale - 16-18 giugno 2010, Bologna, Italia*

MAGNI M., CAPORARELLO L., BASAGLIA S.

**The mediating role of IT knowledge integration capability in the relationship between team performance and team climate**

*17th European Conference on Information System - June 8-10, 2009, Verona, Italia*

MAGNI M., MARUPING L.

**Improvisation and performance in software development teams: the role of geographic dispersion**

*ICIS - International Conference on Information Systems - December 14-17, 2008, Paris, Francia*

BASAGLIA S., CAPORARELLO L., MAGNI M., PENNAROLA F.

**Team level antecedents of individual usage of a new technology**

*16th European Conference on Information Systems, ECIS -June 9-11, 2008, Galway, Irlanda*

AGARWAL R., MAGNI M., ANGST C.

**A multilevel investigation of normative and informational influences on extensiveness of individual technology use**

*International Conference on Information Systems (ICIS) 2007 - 9-12 December, 2007, Montreal, Canada*

BASAGLIA S., CAPORARELLO L., MAGNI M., PENNAROLA F.

**Individual adoption of convergent mobile technologies in Italy**

*itAIS Conference, October 3 - 4, 2007, Isola di San Servolo, VE, Italia*

BASAGLIA S., CAPORARELLO L., MAGNI M., PENNAROLA F.

**How CIOs can improve their mindfulness in the process of IT adoption**

*The Americas Conference on Information Systems (AMCIS) - August 9-12, 2007, Keystone, Colorado, Stati Uniti d'America*

MAGNI M., PROVERA B.

**Team level antecedents of individual improvisation in ISD projects**

*Academy of Management Meeting - August 3-8, 2007, Philadelphia, Stati Uniti d'America*

BASAGLIA S., CAPORARELLO L., MAGNI M., PENNAROLA F.

**Adoption of a new communication technology: environmental and organizational drivers**

*15th European Conference on Information Systems, ECIS - June 7-9, 2007, St. Gallen, Svizzera*

BASAGLIA S., CAPORARELLO L., MAGNI M., PENNAROLA F.

**Adoption of a new communication technology**

*WOA - Workshop Organizzazione Aziendale - 8-9 febbraio 2007, Reggio Emilia, Italia*

MAGNI M., TAYLOR S.

**Examining potential determinants of user intention to explore a technology across time**

*Academy of Management Meeting - August 11-16, 2006, Atlanta, Stati Uniti d'America*

MAGNI M., PROSERPIO L., PROVERA B.

**Improvisation in IT development and implementation projects: a multi level perspective**

*Academy of Management Meeting - August 11-16, 2006, Atlanta, Stati Uniti d'America*

MAGNI M., PENNAROLA F.

**Stand by me: the quality of intra-organizational relationships as antecedent of IT adoption**

*Academy of Management Meeting - 5-10 August, 2005, Honolulu, Stati Uniti d'America*

MAGNI M., PROSERPIO L.

**User's beliefs toward technology: a social capital perspective**

*Academy of Management Meeting - August 5-10, 2005, Honolulu, Stati Uniti d'America*

PINA CUNHA M., MAGNI M.

**Management improvisation** in *G. Ritzer, The Blackwell Encyclopedia of Sociology*

John Wiley & Sons, 2014

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