

Alessandro Iorio

ORGANIZATIONAL BEHAVIOR

ARTICOLI SU RIVISTA SCIENTIFICA

IORIO A.

Brokers in Disguise: The Joint Effect of Actual Brokerage and Socially Perceived Brokerage on Network Advantage

Administrative Science Quarterly, 2022

AVEN B., MORSE L., IORIO A.

The valley of trust: The effect of relational strength on monitoring quality

Organizational Behavior and Human Decision Processes, 2021, vol.166, pp.179-193

TORTORIELLO M., SODA G., IORIO A.

Harvesting Value from Brokerage: Individual Strategic Orientation, Structural Holes, and Performance

Academy of Management Journal, 2018, vol.61, no. 3, pp.896-918

PROCEEDINGS/PRESENTATIONS

IORIO A., GÓMEZ-SOLÓRZANO M., SODA G.

Stepping Out of Your Comfort Zone? Need for Cognitive Closure, (in) Formal Structures, and Individual Performance

Academy of Management 83rd Annual Meeting, 4-8 August, 2023, Boston, MA, Stati Uniti d'America

IORIO A., SODA G.

Network Strategies Within Organizations: How Does Knowledge Similarity Breed Connection?

Strategic Management Society 42nd Annual Conference, September 17-20, 2022, London, Gran Bretagna

NETCHAEVA E., IORIO A., SODA G.

At Face Value: The Effect of Facial Traits on Social Networks and Job Performance Evaluations

82nd Annual Meeting of the Academy of Management - August 5-9, 2022, Seattle, WA, Stati Uniti d'America

TORTORIELLO M., SODA G., IORIO A.

"It is How You Broker: Behavioral Orientation, Structural Holes and Individual Performance"

Academy Of Management Annual Meeting - August 7-11, 2015, Vancouver, Canada
