

Marco Ottaviani

ECONOMICS

ARTICOLI SU RIVISTA SCIENTIFICA

ADDA J. F., OTTAVIANI M.

Grantmaking, Grading on a Curve, and the Paradox of Relative Evaluation in Nonmarkets

Quarterly Journal of Economics, 2023

HONDA J., INDERST R., OTTAVIANI M.

When Liability Is Not Enough: Regulating Bonus Payments in Markets with Advice

Management Science, 2023

OTTAVIANI M., WICKELGREN A. L.

Approval regulation and learning, with application to timing of merger control

Journal of Law, Economics, & Organization, 2023

MELOSO D., NUNNARI S., OTTAVIANI M.

Looking into Crystal Balls: A Laboratory Experiment on Reputational Cheap Talk

Management Science, 2023, vol.69, no. 9, pp.5112-5127

HENRY E., LOSETO M., OTTAVIANI M.

Regulation with Experimentation: Ex Ante Approval, Ex Post Withdrawal, and Liability

Management Science, 2022, vol.68, no. 7, pp.5330-5347

DI TILLIO A., OTTAVIANI M., SØRENSEN P. N.

Strategic Sample Selection

Econometrica, 2021, vol.89, no. 2, pp.911-953

HOFFMANN F., INDERST R., OTTAVIANI M.

Persuasion Through Selective Disclosure: Implications for Marketing, Campaigning, and Privacy Regulation

Management Science, 2020, vol.66, no. 11, pp.4958-4979

ADDA J. F., DECKER C., OTTAVIANI M.

P-hacking in clinical trials and how incentives shape the distribution of results across phases

Proceedings of the National Academy of Sciences of the Usa (Pnas), 2020, vol.117, no. 24, pp.13386-13392

HENRY E., OTTAVIANI M.

Research and the Approval Process: The Organization of Persuasion

American Economic Review, 2019, vol.109, no. 3, pp.911-955

DI TILLIO A., OTTAVIANI M., SØRENSEN P. N.

Persuasion Bias in Science: Can Economics Help?

The Economic Journal, 2017, vol.127, no. 605, pp.F266-F304

GARFAGNINI U., OTTAVIANI M., SØRENSEN P. N.

Accept or reject? An organizational perspective

International Journal of Industrial Organization, 2014, vol.34, pp.66-74

BANAL-ESTAÑOL A., OTTAVIANI M., WINTON A.

The Flip Side of Financial Synergies: Coinsurance Versus Risk Contamination

Review of Financial Studies, 2013, vol.26, no. 12, pp.3142-3181

INDERST R., OTTAVIANI M.

Sales Talk, Cancellation Terms and the Role of Consumer Protection

Review of Economic Studies, 2013, vol.80, no. 3, pp.1002-1026

INDERST R., OTTAVIANI M.

How (not) to pay for advice: A framework for consumer financial protection

Journal of Financial Economics, 2012, vol.105, no. 2, pp.393-411

INDERST R., OTTAVIANI M.

Regulating Financial Advice

European Business Organization Law Review, 2012, vol.13, no. 2, pp.237-246

INDERST R., OTTAVIANI M.

Competition through Commissions and Kickbacks

American Economic Review, 2012, vol.102, no. 2, pp.780-809

INDERST R., OTTAVIANI M.

Financial Advice

Journal of Economic Literature, 2012, vol.50, no. 2, pp.494-512

OTTAVIANI M., WICKELGREN A. L.

Ex ante or ex post competition policy? A progress report

International Journal of Industrial Organization, 2011, vol.29, no. 3, pp.356-359

INDERST R., OTTAVIANI M.

Consumer protection in markets with advice

Competition Policy International, 2010, vol.6, no. 1, pp.47-64

OTTAVIANI M., SØRENSEN P. N.

Noise, Information, and the Favorite-Longshot Bias in Parimutuel Predictions

American Economic Journal: Microeconomics, 2010, vol.2, no. 1, pp.58-85

MAIER N., OTTAVIANI M.

Information Sharing in Common Agency: When is Transparency Good?

Journal of the European Economic Association, 2009, vol.7, no. 1, pp.162-187

INDERST R., OTTAVIANI M.

Misselling through Agents

American Economic Review, 2009, vol.99, no. 3, pp.883-908

OTTAVIANI M., SØRENSEN P. N.

Surprised by the Parimutuel Odds?

American Economic Review, 2009, vol.99, no. 5, pp.2129-2134

BOSE S., OROSEL G., OTTAVIANI M., VESTERLUND L.

Monopoly pricing in the binary herding model

Economic Theory, 2008, vol.37, no. 2, pp.203-241

ARROW K. J., FORSYTHE R., GORHAM M., HAHN R., HANSON R., LEDYARD J. O., LEVMORE S., LITAN R., MILGROM P., NELSON F. D., NEUMANN G. R., OTTAVIANI M., SCHELLING T. C., SHILLER R. J., SMITH V. L., SNOWBERG E., SUNSTEIN C. R., TETLOCK P. C., TETLOCK P. E., VARIAN H. R., WOLFERS J., ZITZEWITZ E.

The Promise of Prediction Markets

Science, 2008, vol.320, no. 5878, pp.877-878

BANAL-ESTAÑOL A., OTTAVIANI M.

Bank Mergers and Diversification: Implications for Competition Policy

European Financial Management, 2007, vol.13, no. 3, pp.578-590

KARTIK N., OTTAVIANI M., SQUINTANI F.

Credulity, lies, and costly talk

Journal of Economic Theory, 2007, vol.134, no. 1, pp.93-116

OTTAVIANI M., SØRENSEN P. N.

Outcome Manipulation in Corporate Prediction Markets

Journal of the European Economic Association, 2007, vol.5, no. 2-3, pp.554-563

BOSE S., OROSEL G., OTTAVIANI M., VESTERLUND L.

Dynamic monopoly pricing and herding

The RAND Journal of Economics, 2006, vol.37, no. 4, pp.910-928

BANAL-ESTANOL A., OTTAVIANI M.

Mergers with Product Market Risk

Journal of Economics and Management Strategy, 2006, vol.15, no. 3, pp.577-608

OTTAVIANI M., SØRENSEN P. N.

Reputational cheap talk

The RAND Journal of Economics, 2006, vol.37, no. 1, pp.155-175

OTTAVIANI M., SQUINTANI F.

Naive audience and communication bias

International Journal of Game Theory, 2006, vol.35, no. 1, pp.129-150

OTTAVIANI M., SØRENSEN P. N.

Professional advice

Journal of Economic Theory, 2006, vol.126, no. 1, pp.120-142

OTTAVIANI M., SØRENSEN P. N.

The strategy of professional forecasting

Journal of Financial Economics, 2006, vol.81, no. 2, pp.441-466

ADDA J. F., OTTAVIANI M.

The transition to digital television

Economic Policy, 2005, vol.20, no. 41, pp.160-209

HARBORD D., OTTAVIANI M.

Anticompetitive contracts in the UK pay TV market

European Law Journal, 2002, vol.23, no. 3, pp.1-6

MOSCARINI G., OTTAVIANI M.

Price Competition for an Informed Buyer

Journal of Economic Theory, 2001, vol.101, no. 2, pp.457-493

OTTAVIANI M., PRAT A.

The Value of Public Information in Monopoly

Econometrica, 2001, vol.69, no. 6, pp.1673-1683

OTTAVIANI M., SØRENSEN P.

Information aggregation in debate: who should speak first?

Journal of Public Economics, 2001, vol.81, no. 3, pp.393-421

OTTAVIANI M., SØRENSEN P.

Herd Behavior and Investment: Comment

American Economic Review, 2000, vol.90, no. 3, pp.695-704

MOSCARINI G., OTTAVIANI M., SMITH L.

Social learning in a changing world

Economic Theory, 1998, vol.11, no. 3, pp.657-665

CONTRIBUTI IN VOLUME, CAPITOLI O SAGGI SCIENTIFICI

BERGEMANN D., OTTAVIANI M.

Information markets and nonmarkets in *Handbook of Industrial Organization*

Kate Ho, Ali Hortaçsu, Alessandro Lizzeri (a cura di), Elsevier, chap. 8, pp.593-672, 2021

MARINOVIC I., OTTAVIANI M., SØRENSEN P. N.

Forecasters' Objectives and Strategies in *Handbook of Economic Forecasting*

Graham Elliott, Allan Timmermann (a cura di), Elsevier, chap. 12, pp.690-720, 2013

MARINOVIC I., OTTAVIANI M., SØRENSEN P. N.

Modeling idea markets: between beauty contests and prediction markets in *Prediction Markets*

Leighton Vaughan Williams (a cura di), Routledge, Taylor and Francis Group, chap. 2, pp.4-17, 2011

OTTAVIANI M., SØRENSEN P. N.

The favorite-longshot bias: an overview of the main explanations in *Handbook of Sports and Lottery Markets*

Donald Hausch, W.T. Ziemba (a cura di), Elsevier, chap. 6, pp.83-101, 2008

MAIER N., OTTAVIANI M.

Switching to digital television: business and public policy issues in *Standards and Public Policy*

Shane Greenstein, Victor Stango (a cura di), Cambridge University Press, chap. 11, pp.345-371, 2006

MOSCARINI G., OTTAVIANI M.

Economic models of social learning in *Decisions, games and markets*

P. Battigalli, A. Montesano, F. Panunzi (a cura di), Kluwer Academic Publishers, pp.265-298, 1997

ARTICOLI SU QUOTIDIANI NAZIONALI/INTERNAZIONALI

DECAROLIS F., OTTAVIANI M.

Nobel 2020: la lezione di Milgrom e Wilson

lavoce.info, 13 Ottobre, 2020

DECKER C., OTTAVIANI M., ADDA J. F.

Profits vs integrity: Why we may trust registered clinical trials

VoxEU - CEPR, 16 Settembre, 2020

CASI PUBBLICATI IN COLLANE INTERNAZIONALI

OTTAVIANI M., INDERST R.

Cross border electricity trading and market design: the France-England Interconnector

2004, The Case Centre, Gran Bretagna

ELLAM A., OTTAVIANI M.

Overture and Google: Internet Pay-per-click (PPC) Advertising Auctions

2004, The Case Centre, Gran Bretagna

COMMENTS, DISCUSSIONS, REPLIES SU RIVISTA

OTTAVIANI M.

The design of idea markets: an economist's perspective

2009, The Journal of Prediction Markets

OTTAVIANI M.

The case of GDP-indexed bonds: discussion

2004, Economic Policy

OTTAVIANI M.

An economic perspective on auction: discussion

2003, Economic Policy

OTTAVIANI M.

Corporate income tax reforms and international tax competition: discussion

2002, Economic Policy
