

Pierpaolo Battigalli

Decision Sciences and Business Analytics

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Curriculum Vitae

1992 PhD in Economics, PhD School jointly coordinated by Università Bocconi, Università Cattolica, and Università di Milano.

1989 M.Sc. in Econometrics and Mathematical Economics, London School of Economics

1987 B.A. in Economics and Social Sciences, Università Bocconi, Milano.

Academic position and/or Professional activities

Full Professor of Decision Sciences

2000-current Professor, Università Bocconi.

2014-current Dean of the PhD School, Università Bocconi.

2004-2009 Director of PhD in Economics, Università Bocconi.

1999-2000 Director of Graduate Studies, Department of Economics, European University Institute.

1998-2000 Professor, European University Institute.

1994-1999 Assistant Professor, Princeton University.

Research Interests

- Microeconomic theory
- Game theory
- Decision theory

Publications

- "Mixed Extensions of Decision Problems under Uncertainty" (con S. Cerreia Vioglio, F. Maccheroni, M. Marinacci) in *Economic Theory*, 2017, 63, pp. 827–866;
- "A Note on Comparative Ambiguity Aversion and Justifiability" (con S. Cerreia Vioglio, F. Maccheroni e M. Marinacci) in *Econometrica*, 2016, 84, pp. 1903–1916;
- "Incomplete Information Models of Guilt Aversion in the Trust Game" (con G. Attanasi ed E. Manzoni) in *Management Science*, 2016, 62, pp. 648–667;
- "Self-Confirming Equilibrium and Model Uncertainty" (con S. Cerreia Vioglio, F. Maccheroni e M. Marinacci) in *American Economic Review*, 2015, 105, pp. 646–677;
- "Strategies and Interactive Beliefs in Dynamic Games" (con A. Di Tillio e D. Samet) in *Advances in Economics and Econometrics*, 2013, pp. 391–422;
- "Deception: The Role of Guilt" (con M. Dufwenberg e G. Charness) in *Journal of Economic Behaviour & Organization*, 2013, 93, pp. 227–232;
- "Forward Induction Reasoning Revisited" (con A. Friedenberg) in *Theoretical Economics*, 2012, 7, pp. 57–98;
- "Interactive Epistemology and Solution Concepts for Games with Asymmetric Information" (con A. Di Tillio, E. Grillo e A. Penta) in *The B.E. Journal of Theoretical Economics (Advances)*, 2011, 11, Issue 1, Article 6;
- "Dynamic Psychological Games" (con M. Dufwenberg) in *Journal of Economic Theory*, 2009, 144, pp. 1–35;
- "Costly Contracting in a Long-Term Relationship" (con G. Maggi) in *RAND Journal of Economics*, 2008, 39, pp. 352–377;
- "Guilt in Games" (con M. Dufwenberg) in *American Economic Review (P&P)*, 97, 2007, pp. 170–176;
- "Rationalizable Bidding in First Price Auctions" (con M. Siniscalchi), in *Games and Economic Behavior*, 45, 2003, pp. 38–72;
- "Rationalization and Incomplete Information" (con M. Siniscalchi), in *Advances in Theoretical Economics*, 3 (1), 2003, Article 3;
- "Strong Belief and Forward Introduction Reasoning" (con M. Siniscalchi), in *Journal of Economic Theory*, 106, 2002, pp. 356–391;
- "Rigidity, Discretion and the Cost of Writing Contracts" (con G. Maggi), in *American Economic Review*, 92, 2002, pp. 798–817;
- "Hierarchies of Conditional Beliefs and Interactive Epistemology in Dynamic Games" (con M. Siniscalchi), in *Journal of Economic Theory*, 88, 1999, pp. 188–230;
- "Dynamic Consistency and Imperfect Recall", in *Games and Economic Behavior*, 20, 1997, pp. 31–50;
- "On Rationalizability in Extensive Games", in *Journal of Economic Theory*, 74, 1997, pp. 40–61;
- "On 'Reputation' Refinements with Heterogeneous Beliefs" (con J. Watson), in *Econometrica*, 65, 1997, pp. 369–374;
- "The Logic of Belief Persistence", in *Economics and Philosophy*, 13, 1997, pp. 39–59;
- "Strategic Independence and Perfect Bayesian Equilibria", in *Journal of Economic Theory*, 70, 1996, pp. 201–234;
- "A Note on Stochastic Independence without Savage-Null Events" (con P. Veronesi), in *Journal of Economic Theory*, 70, 1996, pp. 235–248;
- "Strategic Rationality Orderings and the Best Rationalization Principle", in *Games and Economic Behavior*, 13, 1996, pp. 178–200.