

# Martina Raffaglio

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## Organizational Behavior

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# Curriculum Vitae

SDA Fellow

Degree in Philosophy, Major in Psychology, Università Statale di Milano, 1994

Master in Business Administration, SDA Bocconi, 1998-1999

Master and Certificate in Coaching, Coach Academy, Milano, 2012

## Research Interests

- Organizational behaviour (aptitudes, interpersonal relations and technology based communication, conflict management, feed-back management, group management, meeting management, public speaking, leadership, listening, negotiation, coaching techniques)
- Human resources management and development systems (HR selection/recruitment, training, coaching, performance management)
- Designing and managing teaching methods
- Diversity management
- Outdoor training (school of drama, film lab, art lab)

