Giuseppe Stabilini

STRATEGY AND OPERATIONS

ASSOCIATE PROFESSOR OF PRACTICE
Procurement & Supply Management

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Biography

Giuseppe Stabilini is an Associate Professor of Practice of Procurement & Supply Management at SDA Bocconi School of Management, where, since January 2017, he has been the Operations and Technology Management Faculty Deputy.

Furthermore, at SDA Bocconi he is the Director of the Executive Program in Procurement & Supply Management and head of the Supply Chain Management module in the Full Time MBA.

At Università Bocconi he teaches Global Operations & Supply Chain Management in the Master of Science International Management; Operations Management, and Supply Chain Management, both programs of the Master Memit (Master in Economia e management dei trasporti, della logistica e delle infrastrutture- Master in Economics and management of transport, logistics and infrastructures).

His research activities focus on procurement and supply chain management, with a strong focus on chief procurement officer responsibilities and decisions, in industrial or service companies. Recently, he has focused his attention on projects dealing with suppliers' portals and supply chain collaboration.

He is the author of numerous books and articles on his topics of interest. His works have been published in Strategie&Procurement, Finanza Marketing Produzione and Economia & Management, among others.

He has conducted numerous research, in-house education and consulting projects with some of the leading players in the automotive, household appliance, pharmaceutical and telecommunication industries.

Giuseppe earned a degree in Business Administration from Università Bocconi and an ITP (International Teachers Programme) organized by HEC in Paris in 2012.

He has won many teaching and research awards, including the "Teaching Excellence Award" (SDA Bocconi, Open Programs, 2009), "Teaching Award" (Università Bocconi, 2013/2014 and 2021 for Master of Science teaching activity) and the award "Innovation in Technology-Based Learning" (SDA Bocconi Learning Lab, 2011).

Teaching domains

Procurement Strategy

Procurement Processes

Supply Chain Management

Operations

Latest publications

STABILINI G.
Supply chain finance per la gestione del capitale circolante
Economia & Management, 2021, no. 3, pp.94-100

GRANDO A., BELVEDERE V., SECCHI R., STABILINI G.
Production, Operations and Supply Chain Management
Bocconi University Press - BUP, Milano, Italy, 2021

PASINI P., STABILINI G.
Digital Procurement made in Italy
Economia & Management, 2020, no. 4, pp.97-107

STABILINI G., SECCHI R.
L'incontro tra domanda e offerta: il ruolo della logistica in *Store management. Il punto vendita come luogo di customer experience*
S. Castaldo, C. Mauri (Eds),Franco Angeli, 2017

GIUFFRIDA M., STABILINI G.
Il marketing d'acquisto, una prospettiva comune agli acquisti pubblici e a quelli di aziende private in *Gli acquisti pubblici. Un approccio manageriale per la gestione del cambiamento*
M. Brusoni, N. Cusumano, V. Vecchi (Eds),Egea, chap. 3, pp.51-72, 2016

STABILINI G.
La gestione delle scorte. In equilibrio tra servizio al cliente e contenimento dei costi in *Gli acquisti pubblici. Un approccio manageriale per la gestione del cambiamento*
M. Brusoni, N. Cusumano, V. Vecchi(Ed), Egea, chap. 4, pp.73-92, 2016

Grants & Honors

Teaching Award - Graduate School - Università Commerciale Luigi Bocconi , 2022

Teaching Award - Master of Science Programs, Graduate School - Università Commerciale Luigi Bocconi , 2021

Best Professor of the Year Award - Open Programs - SDA Bocconi School of Management , 2015

Best Professor of the Year Award - Università Commerciale Luigi Bocconi , 2013

Innovation in Technology-Based Learning - SDA Bocconi School of Management , 2011

Best Case History Award - SDA Bocconi School of Management , 2000