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FELLOW

**M&A and Restructuring**

**GIULIA.NEGRI@SDABOCCONI.IT**

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# Biography

Giulia Negri is SDA Fellow of Corporate Finance and Real Estate at SDA Bocconi School of Management. She is Fellow at BAFFI Carefin at Bocconi University. She is Associate Professor of Finance at Luxembourg School of Business.

Her field of interest, teaching, and research concerns business valuation, M&A as well as Cross-Border M&A, private equity and venture capital.

She is member of the Executive MBA Faculty at SDA Bocconi where she teaches Corporate Finance and where she has been coordinating the Finance Week from 2018 through 2020.

She has been working on national and international research projects, among others, with JP Morgan Private Banking, PwC, Parmalat, Assiteca, IBM and Prysmian. She has also worked with industrial and business representation associations. Since 2017 she is part of the research team of the Best Performance Award, an award dedicated to Italian companies that stand out for their high financial and sustainability performance.

She is also engaged in tailor-made Executive Education and taught classes at Executive Level in Egypt and in Saudi Arabia.

She has been Project Manager for "Bocconi Start-up Day" financed by Citi Foundation New York: an event dedicated to Italian start-ups and entrepreneurial projects creating a marketplace among investors and startups.

She is co-author of the books "Private Equity and Venture Capital in Europe" (2018, 2021) with Professor Stefano Caselli.

She has conducted several consulting projects for small and medium-size companies with Madison Corporate Finance, an independent financial advisory firm specialized in Corporate Finance and M&A advisory.

She graduated summa cum laude at Bocconi University and she earned her PhD from the University of St. Gallen in Switzerland.

## Teaching domains

Corporate Valuation

Capital Structure

IPO

M&A

Venture Capital & Private Capital (Debt & Equity)

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## ARTICLES IN SCHOLARLY JOURNALS

DALLOCCHIO M., ETRO L. L., NEGRI G., VIZZACCARO M.

**La frontiera della sostenibilità italiana**

Economia & Management, 2018, no. 5-6, pp.131-146

NEGRI G.

**Se dall'errore nasce l'innovazione: il caso WISE**

Economia & Management, 2016, no. 2

NEGRI G., CAMERAN M., PETTINICCHIO A.

**The audit mandatory rotation rule: the state of the art**

The Journal of Financial Perspectives, 2015, vol.3, pp.61-75

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## TEXTBOOKS

CASELLI S., NEGRI G.

**Private Equity and Venture Capital in Europe -3rd Edition - Markets, Techniques, and Deals**

Elsevier, Amsterdam, Netherlands (The), 2021

CASELLI S., NEGRI G.

**Private equity and venture capital in Europe - 2nd Edition - Markets, Techniques, and Deals**

Elsevier, Amsterdam, Netherlands (The), 2018

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## CONTRIBUTION TO CHAPTERS, BOOKS OR RESEARCH MONOGRAPHS

CASELLI S., NEGRI G.

**Private Equity Deals** in *Corporate and Investment Banking: A Hands-On Approach*

Stefano Caselli, Gimede Gigante, Andrea Tortoroglio (Eds), Bocconi University Press - BUP, chap. 8, pp.359-394, 2021

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## CASES IN INTERNATIONAL CASE COLLECTIONS

PIRRONE C., NEGRI G., MORRI G.

**The FAAC Case: Trusts and Estate Planning According to Italian Law**

2022, The Case Centre, Great Britain

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## RESEARCH NOTES OR SHORT ARTICLES IN JOURNALS

ANCONETANI R., DALLOCCHIO M., ETRO L. L., NEGRI G., VIZZACCARO M.

**L'eccellenza manageriale: un valore oltre i confini delle performance**

2020, Economia & Management Plus, Milano, Italy

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## RESEARCH REPORTS

CASELLI S., NEGRI G.

## WORKING PAPERS

CASELLI S., CHIARELLA C., GATTI S., GIGANTE G., NEGRI G.

**Investment banking in Europe: where we are and where we are going. Implications for firms, financial institutions and regulators**

2020, BAFFI-CAREFIN Centre for Applied Research on International Markets, Banking, Finance & Regulation, Milano, Italy

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