
PROFESSOR OF PRACTICE

Leadership

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Biography

Leonardo Caporarello is Associate Dean for Online Learning and Professor of Practice of Leadership and Negotiation at SDA Bocconi School of Management, where previously was the Deputy Dean of Lifelong Learning. He is the Academic Director of SDA Bocconi Learning Lab, of which was the Director from 2009 to 2020.

Leonardo the Delegate Rector for Digital Learning and Director of BUILT (Center for Innovation in Learning and Teaching) at Università Bocconi.

He is member of the Advisory Board of e-Learning & Innovative Pedagogies Research Network, USA.

He is member of the Leadership Team of the “Management Education and Development” Division of the Academy of Management, USA.

Leonardo is co-founder and member of the scientific committee of [Edtech Forum](#).

He is the Director of “Negotiation and Influence” program, faculty member of the Global Executive MBA and of the SDA Bocconi Asia Center (Mumbai, India). He is part of the faculty team of the following topics: negotiation in international and multicultural contexts, leading successful teams, managing conflictual situations, designing effective organizational change initiatives, organizational (re)design.

He has long-standing and broad experience in designing and teaching graduate and executive education programs – onsite, online, blended.

His main research activities focus on the area of organizational behavior. Currently, he is working on the following topics: multi-countries and multi-cultural negotiation processes; managing initiatives in organizational change, at both macro and micro levels; leading teams, in a co-located and virtual setting; analyzing and redesigning organizational structures and processes; designing effective online and blended learning experiences.

He is the author of a number of publications in journals and books, at national and international levels. The section “Publications” contains a list of selected contributions.

He has been a scientific committee member and organizer of several national and international conferences including: Vice President for Education, ItAIS 2019–2022; Track chair ECIS 2020; Track chair ItAIS, from 2016 to 2020; Associate Editor ECIS 2019; Program Committee member of the ICAT2E (2017); Vice President for Technology-enhanced Learning, ItAIS 2014; Digital Communication Chair of the International Conference on Information Systems, 2013; Project Leader of the Global Integrative Module Project, 2013–2015. He is a reviewer for some major international conferences and journals, e.g. ECIS, ItAIS, ICIS, the Journal of eLearning and Knowledge Society. He is the co/author of some online management simulations, designed and developed with the Learning Lab and BUILT.

Leonardo has been a Visiting Professor at the Keio University in Tokyo (Japan), Fudan University in Shanghai (China) and a Visiting Scholar at Michigan State University (USA).

He earned a Specialization in Leadership and Negotiation, Negotiating International Business Deals from Harvard Law School (Boston, USA); a Ph.D. in Organization and Information Systems from Università LUISS (Rome, Italy); a degree in Law and Business Administration, from Università Bocconi (Milan, Italy).

Leonardo has received the following awards: Top 50 Global Thought Leaders & Influencers on Change Management, 2020 and 2021; Top 50 Global Thought Leaders & Influencers on EdTech, 2020 and 2022; Top 100 Leaders in Education, 2019 and 2021, Global Forum for Education and Learning; Rotman School of Management (Canada) “Teaching Award”, 2017 and 2020; SDA Bocconi “Innovation in Teaching Award”, 2017; SDA Bocconi “Excellence in Innovation for Executive Education Custom Programs – Banks, Insurance Companies and Financial Institutions”, 2016.

Teaching domains

Negotiation

Change Management

Conflict Management

Organizational Design

Team Management

ARTICLES IN SCHOLARLY JOURNALS

CAPORARELLO L.

Negoziatore Quanto Conta La Cultura Di Appartenenza

Economia & Management, 2020, no. 2, pp.76-83

CAPORARELLO L.

Tre dimensioni per una negoziazione di successo

Direzione del Personale – Rivista dell'Associazione Italiana per la Direzione del Personale, December, 2019, vol.191

CIRULLI F., CAPORARELLO L., MILANI M.

Design of a Learning Analytics framework proposal in academic context

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Make blended learning happen: conditions for a successful change process in higher education institutions

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Design e Management: affinità elettive, relazioni pericolose o c'eravamo tanto amati?

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I tablet a lezione: vantaggi reali o ancora potenziali?

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MANZONI B., CAPORARELLO L., SALVEMINI S.

Negli studi di architettura, c'è spazio per il manager? Parliamone con professionisti ed esperti di settore

Economia & Management, 2012, no. 5, pp.33-46

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IT knowledge integration capability and team performance: The role of team climate

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PENNAROLA F., BASAGLIA S., CAPORARELLO L., MAGNI M.

Individual adoption of convergent mobile phone in Italy

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RESEARCH MONOGRAPHS

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La forza della squadra

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EDITED BOOKS

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Creare un team “responsabile” in *Responsible Leadership*

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L'organizzazione flessibile e adattiva in *HR Management*

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Individual adoption of convergent mobile technologies in Italy in *Interdisciplinary aspects of information systems studies*

D'Atri, De Marco M. Casalino N. (Eds),Springer, pp.63-71, 2008

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Lo sviluppo dell'e-business in Italia: Il caso "registro delle imprese" in *Imprese e società dell'informazione*

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CAPORARELLO L.

La gestione delle tecnologie per il web in *Internet & Turismo. Tecnologie per competere*

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ARTICLES UPON REQUEST/INVITATION

MANZONI B., CAPORARELLO L.

Architetto: una professione che mescola artigianalità e punte di creatività high tech alla prova con la difficile sfida di conciliare il management del fare con il fare management

2011, Modulo, Italy

CASES IN INTERNATIONAL CASE COLLECTIONS

BAGDADLI S., CAPORARELLO L., CUOMO S., MAGNI M., MANZONI B., ONDOLI C., RAFFAGLIO M.

Making Hybrid Teams Work in a Phygital World: The Case of the Bank of Italy - Part A

2022, The Case Centre, Great Britain

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Managerial challenges in professional service firms. The experience of Lombardini22

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The Business Relationship Manager in UBIS: An Integration Role?

2015, The Case Centre, Great Britain

CAPORARELLO L., MANZONI B.

The Paradox of Project Performance: Team and Project Dynamics in the New Scottish Parliament's Case

2012, The Case Centre, Great Britain

OTHER

CAPORARELLO L.

La formazione manageriale: quale futuro?

2021, formaFuturi, Italy

PROCEEDINGS/PRESENTATIONS

MAGNI F., TANG G., MANZONI B., CAPORARELLO L.

Managing Boundaries while Working Remotely: The Interactive Effect of Temporal and Physical Tactics

82nd Annual Meeting of the Academy of Management - August 5-9, 2022, Seattle, WA, United States of America

MAGNI F., TANG G., MANZONI B., CAPORARELLO L.

Managing Boundaries while Working Remotely: The Interactive Impact of Temporal and Physical Tactics

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LEFEVRE D., CAPORARELLO L.

Educational technology in business schools after Covid-19: Leveraging the technological pivot

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Best Professor of the Year Teaching Award - Rotman School of Management , 2017

Innovation in Teaching Award - SDA Bocconi School of Management , 2017

Excellence in Innovation Award for Executive Education Custom Programs - Banks, Insurance Companies and Financial Institutions - SDA Bocconi School of Management , 2016

Excellence in Innovation Award - SDA Bocconi School of Management , 2008

Best Professor of the Year Award - SDA Bocconi School of Management , 2007
