
SENIOR PROFESSOR

M&A and Restructuring

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Biography

Valter Conca is Senior Professor of Corporate Finance at the SDA Bocconi School of Management where, since 2005, he has been Director of the Private Equity & Finance Laboratory for Growth. As a lecturer, he teaches two courses at the Executive MBA and various business training programs. He was Associate Professor of Economics and Business Management at Bocconi University, where he taught courses of "Business Economics and Business Management" and "Strategic Finance".

At SDA Bocconi, he was Director of Resources Development, Deputy Director of the Finance Area and Director of the Executive Master in Corporate Finance and Banking. For several years he has coordinated numerous catalogue initiatives and worked on national and international projects. He has carried out workshops and research and professional training activities in industrial groups and financial companies; he is usually present as a speaker at numerous internal conferences and at the Order of Chartered Accountants of Milan.

His research has ranged from strategic planning to more specific corporate finance and advisory issues in extraordinary finance transactions. Recent research activities are focused on the management of corporate acquisition and restructuring processes, with particular reference to the analysis of the market for M&A transactions, to the management of relations with institutional and private equity investors, to growth support operations of SMEs.

Valter holds a degree in Business Administration cum laude from Bocconi University, an MBA Fellowship from SDA Bocconi and the ITP (International Teachers Program) diploma from CESA-HEC, is married with three children; he combines reading with an amateur sports activity in skiing and golf.

Teaching domains

M&A

Post Merger Integration

IPO

Corporate Valuation

Venture Capital & Private Capital (Debt & Equity)

ARTICLES IN SCHOLARLY JOURNALS

CONCA V., LOCATELLI M.

Le best practice nei contratti di acquisizione

Economia & Management, 2020, no. 3, pp.78-87

CONCA V., LONGHI L.

C'è SPAC e SPAC. I casi di Italia e USA

Economia & Management, 2018, no. 1, pp.65-71

CONCA V.

Verso un nuovo modello per il private equity

Economia & Management, 2018, no. 4, pp.75-84

CONCA V.

Non performing loans. Nascita di un mercato?

Economia & Management, 2017, no. 3, pp.61-70

CONCA V.

Creare valore con gli add-on

Economia & Management, 2016, no. 5, pp.86-94

CONCA V., DANOVÌ A., RIVA L.

Gli accordi di ristrutturazione dei debiti ex art. 182-bis della legge fallimentare. Un'analisi empirica

Economia & Management, 2016, no. 4, pp.73-87

CONCA V., CAIRO E.

La crescita per acquisizioni aggregative: evidenze empiriche nel mercato italiano del private equity

Economia & Management, 2015, no. 4, pp.63-80

CONCA V., RICCARDI V.

Private equity e modelli organizzativi dei general partner. La gestione delle partecipate nell'esperienza italiana

Economia & Management, 2014, no. 5, pp.91-106

CONCA V., PISANI R.

Private equity: ruolo e politiche di investimento dei limited partner italiani

Economia & Management, 2013, no. 5, pp.49-64

CONCA V., RICCARDI V.

La valutazione del rischio nel portafoglio del Private Equity. Ipotesi per un modello di Private Equity Risk Rating

Economia & Management, 2010, no. 5, pp.77-96

CONCA V., RICCARDI V.

Credit crunch, contrazione della liquidità e LBO: quali cambiamenti nel mercato del leveraged finance

Economia & Management, 2009, no. 1, pp.47-56

COLOMBO G., CONCA V., BUONGIORNO M., GNAN L.

Integrating Cross-Border Acquisitions: A Process-oriented Approach

Long Range Planning, 2007, vol.40, no. 2, pp.202-222

CONCA V., RIELA S.

Il Controllo Europeo Antitrust Delle Concentrazioni: Il Caso Piaggio-Aprilia

Economia & Management, 2007, no. 1, pp.105-116

EDITED BOOKS

CONCA V., CARLUCCIO E. (EDS.)

Il mercato dei NPLs tra domanda e offerta

Egea, Milano, Italy, 2017

TEXTBOOKS

CONCA V.

Le acquisizioni. Valutare e gestire i processi di crescita, IV Edizione

Egea, Milano, Italy, 2021

CONCA V.

Le acquisizioni. Valutare e gestire i processi di crescita - III Edizione

Egea, Milano, Italy, 2010

CONCA V.

Le acquisizioni. Il processo, il mercato, i prezzi

Egea, Milano, Italy, 2005

CONTRIBUTION TO CHAPTERS, BOOKS OR RESEARCH MONOGRAPHS

CENCIARINI R. A., CONCA V.

Le acquisizioni in special situation in *Economia aziendale & management. Scritti in onore di V.Coda*

G.Airoldi, G.Brunetti, G.Corbetta, G.Invernizzi (Eds),Egea, pp.2199-2230, 2010

CONCA V., BUONGIORNO M.

I servizi di advisory a supporto delle operazioni di M&A: contenuti, attori e trend di mercato in *L'investment banking in Italia*

V.Capizzi (Eds),Bancaria Editrice, pp.171-198, 2007

CONCA V., BUONGIORNO M.

L'attività di merchant banking e lo sviluppo del mercato del private equity. Alcune evidenze empiriche nell'ottica dell'impresa in *L'investment banking in Italia*

V.Capizzi (Eds),Bancaria Editrice, pp.279-298, 2007

CONCA V.

Fusioni e acquisizioni in *Finanza d'azienda*

Dalocchio M., Salvi A.(Ed), Egea, pp.763-801, 2004

PROCEEDINGS/PRESENTATIONS

CONCA V., DANOVÌ A., RIVA L.

Debt restructuring agreements in Italy. An empirical analysis of filing under article 182 bis of Italian Bankruptcy Law

The 1st World Conference on Risk, Banking, Finance - 7-8 January, 2015, Tokyo, Japan

CONCA V.

Private equity e cambiamento degli assetti proprietari:evidenze empiriche del portafogliop delle partecipate

AIDEA-Finanza e Industria in Italia - 28-29 settembre 2006, Roma, Italy

RESEARCH NOTES OR SHORT ARTICLES IN JOURNALS

CONCA V.

È il momento dei poli industriali e dei club deal

Grants & Honors

Best Research Project Award – SDA Bocconi School of Management , 2016

Best Research Project Award – SDA Bocconi School of Management , 2009

Case Study of the Year Award – SDA Bocconi School of Management , 2005
