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AFFILIATE PROFESSOR

**Management Control Systems**

**LUCREZIA.SONGINI@UNIBOCCONI.IT**

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## Biography

Lucrezia Songini is an Affiliate Professor of Accounting and Control at SDA Bocconi School of Management. She is an Adjunct Professor of Accounting and Control in SMEs at Università Bocconi and a Full Professor of Business Administration at Università del Piemonte Orientale, Novara. She is Delegate Rector for Third Mission and Social Impact, Università del Piemonte Orientale, and the Director of the Linguistic Center and of the Interuniversity Centre for Studies on Family Business. She is a member of the Nucleo di Valutazione (Independent Evaluation Unit – NdV) of the Università dell’Insubria.

At SDA Bocconi, she is the Coordinator for the course Executive Programme in Planning and Control. She was responsible for the editorial series of Administration and Control from 1995 to 2006. She was the Coordinator of the course in Finance for non-finance managers from 2010 to 2018, of the course Managerial Control for SMEs from 2007 to 2009 and of the Evening Course Accounting and Managerial Control from 1995 to 2006. She has conducted research, education and consulting projects for many enterprises and institutions on managerial control systems, performance measurement systems, social balance sheets, sustainability and integrated reporting, cost management, after sales and servitization in manufacturing firms, managerialization and professionalization of SMEs and family businesses.

Her research activities focus on strategic planning and managerial control systems in family businesses and small and medium sized enterprises, strategic cost management, performance measurement, corporate social responsibility and sustainability, servitization in manufacturing companies.

She is the author of numerous books and articles on her topics of interest. Her works have been published in the Journal of Small Business Management, the Journal of Management and Governance, the Journal of Family Business Strategy, Corporate Social Responsibility and Environmental Management and, Economia & Management, among others. She is the National Representative for Italy on the Board of the European Academy of Management (EURAM) and the Past Chair of the Strategic Interest Group Entrepreneurship at the European Academy of Management and Chair of the standing track Accounting and control for sustainability. She is a member of the editorial and review board of the Journal of Management and Governance and a member of the scientific committee of Management control. She was the winner of the award for the best paper, “Professor Emeritus Alden G. Lank Research Award 2003” from the Family Business Consulting Group, and of the award for the best case study “Caso dell’anno 2007”, sponsored by SDA Bocconi School of Management. She holds a Certificate of excellence in reviewing for the Journal of Family Business Strategy, Elsevier (2013).

Lucrezia earned a degree in Business Administration from Università Bocconi. She is married, and has a daughter and a son.

## Teaching domains

Cost Management

Performance Management

Strategic & Business Planning

## ARTICLES IN SCHOLARLY JOURNALS

FLAMINI G., VOLA P., SONGINI L., GNAN L.

**The Determinants of Tax Aggressiveness in Family Firms: An Investigation of Italian Private Family Firms Sustainability**, 2021, vol.13, no. 14, pp.7654

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**Integrated reporting quality and BoD characteristics: an empirical analysis**  
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VOLA P., GELMINI L., SONGINI L.

**What does the Business Model tell us about Natural Capital? Insights from African Integrated Reports**  
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**Integrated Reporting Quality: An Empirical Analysis**  
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Sistemi & Impresa, July, 2018, pp.56-59

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**The how and why of a firm's approach to CSR and sustainability: a case study of a large European company**  
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**The why and how of managerialization of family businesses: evidences from Italy**  
Piccola Impresa / Small Business, 2015, vol.1, pp.86-118

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**The glass ceiling in SMEs and its impact on firm managerialisation: a comparison between family and non-family SMEs**  
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**La diffusione dei servizi nel settore dei veicoli pesanti: i risultati di un'indagine**

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SONGINI L., GAIARDELLI P., PEZZOTTA G., RESTA B.

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SONGINI L., TESTA S.

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SONGINI L., BARUFFI E.

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## RESEARCH MONOGRAPHS

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SONGINI L.

**Target costing. Pianificazione e gestione della redditività**

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PISTONI A., SONGINI L.

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## EDITED BOOKS

PELLEGRINI M., GNAN L., LUNDBERG H., RAITH M., SONGINI L., STARNAWSKA M. (EDS.)

**European entrepreneurship research and practice: a multifaceted effort towards integration of different perspectives**

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**Modelli di business, servizi e performance nel settore del veicolo pesante**

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### **Il management del 2000: quali sfide per la funzione amministrativa?**

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### **Il capitalismo industriale nelle economie avanzate: Europa, Stati Uniti e Giappone**

Egea, Milano, Italy, 1994

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## CONTRIBUTION TO CHAPTERS, BOOKS OR RESEARCH MONOGRAPHS

VOLA P., SONGINI L.

### **Il ruolo del Direttore Amministrativo e Finanziario e la rilevanza dei processi di reporting, in** *Ruoli di corporate governance. Assetti organizzativi e DNF*

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### **The role of women as entrepreneurs in family business: a literature review** in *Women Entrepreneurship in Family Business*

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### **Empirical Analysis** in *Sustainability Disclosure: State of the Art and New Directions (Studies in Managerial and Financial Accounting, Vol. 30)*

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### **Key Tools and Frameworks for Sustainability Disclosure** in *Sustainability Disclosure: State of the Art and New Directions (Studies in Managerial and Financial Accounting, Vol. 30)*

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### **New Trends and Directions in CSD: The Integrated Reporting** in *Sustainability Disclosure: State of the Art and New Directions (Studies in Managerial and Financial Accounting, Vol. 30)*

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### **Product-service portfolio configuration vs economic and financial results: an empirical analysis in the Italian truck industry** in *Serviceology for Services*

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**Corporate social responsibility determinants: the relation with CSR disclosure** in *Accounting and Control for Sustainability*

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G. Catturi, G. Cavazzoni (Eds), Il Mulino, 2012

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**Come impostare un sistema di programmazione e controllo di gestione** in *La guida del Sole 24 Ore alla gestione delle PMI*

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**Women in Italian family firms and professionalization** in *A Compendium on the Family Business Models Around the World, Volume: Family Business in Latin Europe*

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**La misurazione delle prestazioni dell'assistenza post vendita** in *Riprogettare il servizio post-vendita*

A.Pistoni (Eds), Hoepli, chap. 5, pp.109-128, 2007

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**Le determinanti della corporate social responsibility disclosure** in *Finanza e industria in Italia*

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SONGINI L.

**Strategie e misurazione delle prestazioni del post vendita: il caso BMW** in *Riprogettare il servizio post-vendita*

A.Pistoni (Ed), Hoepli, pp.283-293, 2007

SONGINI L., CORTI D., PERONA M., PINTO R., SACCANI N., ZORZINI M.

**Un'analisi sul campo** in *Riprogettare il servizio post-vendita*

A.Pistoni (Eds), Hoepli, chap. 7, pp.143-232, 2007

SONGINI L.

**Essere accountable verso gli stakeholder: la comunicazione delle performance di sostenibilità** in *No news bad news. Perché e come comunicare informazioni economico finanziarie sulla base volontaria*

S. Beretta(Ed), Egea, 2006

SONGINI L.

**The Professionalization of Family Firms: Theory and Practice** in *Handbook of Research in Family Business*  
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SONGINI L.

**The Crisis of Japanese Management and Its Transferability Abroad: The 'Hybrid Model'** in *The Asian Economic Catharsis*

Richter F. J.(Ed), Quorum Books, chap. 13, pp.219-246, 2000

SONGINI L., BIGLIA A.

**General Ledger and Consolidation Processes: the Experience of 3M Italy** in *Global Cases in Benchmarking: Best Practices From Organizations Around the World*

R. C. Camp (Eds),ASQ Quality Press, 1998

SONGINI L.

**Criterio al Costo** in *La valutazione immobiliare. Principi e metodologie applicative*

C. Ferrero(Ed), Egea, 1996

GNAN L., SONGINI L.

**L'impatto delle tecnologie dell'informazione sulle attività e sulle professionalità della funzione amministrativa: i risultati di un'indagine** in *Tecnologie dell'informazione e sistema amministrativo*

M.Agliati (Eds),Egea, 1996

SONGINI L.

**Tecnologie dell'informazione, sistema amministrativo e attività amministrative: l'esperienza 3M** in *Tecnologie dell'informazione e sistema amministrativo*

M.Agliati(Ed), Egea, 1996

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## CASES IN INTERNATIONAL CASE COLLECTIONS

PISTONI A., SONGINI L.

**Enel: CSR and Performance Measurement (A)**

2008, The Case Centre, Great Britain

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**Enel: CSR and Performance Measurement (B)**

2008, The Case Centre, Great Britain

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## COMMENTS, DISCUSSIONS, REPLIES IN JOURNAL

PISTONI A., SONGINI L., GAIARDELLI P., CAVALIER S.

**L'assistenza post-vendita nel settore auto**

2006, Economia & Management, Milano, Italy

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## EDITORIALS IN JOURNAL

SONGINI L., PISTONI A.

## Grants & Honors

Certificate of excellence in reviewing – Journal of Family Business Strategy , 2013

Case study of the year Award: “ENEL: CSR and performance measurement” – SDA Bocconi School of Management , 2007

“Professor Emeritus Alden G. Lank Research Award 2003”, for the paper “The Professionalization of Family Firms: the Role of Agency Cost Control Mechanisms” (with Luca Gnan) – Family Business Consulting Group , 2003

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