Boris Durisin

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Biography

Boris Durisin is an Affiliate Professor of Marketing and Sales at SDA Bocconi School of Management. He is also an Associate Professor at ESCP Europe-Paris Campus.

At SDA Bocconi, he has been a member of the Management Team "EMMS – Executive Master in Marketing & Sales" (in conjunction with ESADE Business School and in collaboration with faculty from Cornell University). He lectures, collaborates with and offers consultation to enterprises operating in the electronic, pharmaceutical and telecommunications industries on marketing strategy, market innovation, market launch of new-to-the-world products and truly innovative technologies.

His research activities focus on market innovation (how firms cope with technological innovation and create new markets), on absorption capacity (how firms recognize the value, acquire, transform or assimilate, and exploit knowledge) and on ambidextrous innovation (how firms organize for radical and for incremental innovation).

He is the author of numerous book chapters and articles on his topics of interest. His works have been published in the Academy of Management Review, the Journal of Product Innovation Management, and other leading academic journals. He has been a Visiting Professor at Università Bocconi and a Visiting Scholar at the Stern School of Business at New York University and the Sloan School of Management at MIT in Cambridge, MA

Boris earned a degree from the CEMS MiM program, graduating from both the Universität St. Gallen and HEC Paris; Boris obtained a Ph.D. in management science from the Universität St. Gallen; he participated in the ITP (International Teachers Programme) held at HEC Paris.

Teaching domains

New Product Development

Design Thinking

B2B Marketing

Pricing and Revenue Management

DURISIN B., TODOROVA G.

A study of the performativity of the "Ambidextrous Organizations" theory: neither lost in nor lost before translation

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CONTRIBUTION TO CHAPTERS, BOOKS OR RESEARCH MONOGRAPHS

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Competitive Advantage, Knowledge Assets and the Role of Group-Level Effects. An Empirical Study of Global Investment Banking in *Strategies in Transition*

Bettis R. (Eds), Blackwell Publishing, pp.35-80, 2005

PROCEEDINGS/PRESENTATIONS

CALABRETTA G., DURISIN B.

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AMA Summer Educators Conference, August 13-16, 2010, Boston, MA, United States of America

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The reification of dynamic capabilities: a critical review of the construct

29th International Conference of the Strategic Management Society - 11-14 October 2009, Washington, United States of America

DURISIN B., AIROLDI A., PREMAZZI K.

The reification of dynamic capabilities: a critical review

Green Management Matters - Academy of Management Annual Meeting - 7-11 August 2009, Chicago, United States of America

DURISIN B., CALABRETTA G.

New product decisions and innovativeness: examining the different routes to innovation performance

The Questions We Ask - Academy of Management Annual Meeting - 8-13 August 2008, Anaheim, CA, United States of America

DURISIN B., CALABRETTA G.

New Product Development and dynamic capabilities: a framework and an empirical test

AOM Annual Meeting: Doing well by doing good - 3-8 August 2007, Philadelphia, United States of America

DURISIN B., CALABRETTA G.

Unravelling Firm Innovativeness: Insights From An Empirical Investigation

Strategic Management Society 26th Annual International Conference - 29 October-1 November 2006, Wien, Austria

CALABRETTA G., DURISIN B.

Firm innovativeness: an empirical study of strategic and operational factors driving NPD decisions

AOM Annual meeting: Knowledge, action and the public concern - 11-16 August 2006, Atlanta, Georgia, United States of America

DURISIN B., TODOROVA G.

Mixing and matching modularity: an empirical test for strategic flexibility and types of modularity

AOM Annual meeting: Knowledge, action and the public concern - 11-16 August 2006, Atlanta, Georgia, United States of America

DURISIN B., CALABRETTA G.

Technology Adoption: An Integrative Model of Strategic Factors Driving the Diffusion of Innovation

EURAM Conference - 16-20 May, 2006, Oslo, Norway

CALABRETTA G., DURISIN B.

The effect of economic, strategic and operational decisions on firm innovativeness

34TH EMAC Conference - 23-26 May, 2006, Athens, Greece

RESEARCH REPORTS

DURISIN B.

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DURISIN B.

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DURISIN B.

"The world is changing so rapidly I have little time to be astonished." Some reflections on Leadership in High-Tech for addressing tectonic shifts and fault lines in our Society

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