
ASSOCIATE PROFESSOR

Leadership

MASSIMO.MAGNI@UNIBOCCONI.IT

Biography

Massimo Magni is an Associate Professor at the Department of Management at Università Bocconi where he is also the Director of the MSc in International Management. Since January 2021 he has been Faculty Deputy of the Leadership, Organization & Human Resources Knowledge Group at SDA Bocconi.

At SDA Bocconi, he was the Director of the Organization and Human Resources Management Department. His academic work and professional commitments are aimed at supporting company leaders in developing a team-oriented and collaborative culture, and he has conducted numerous organizational behavior and leadership workshops as well as research and education projects in Europe, the Middle East and North America.

He has directed and conducted numerous research, education and consulting projects with UniCredit, Bank of Italy, European Central Bank, ENI, Prysmian, Barilla, and many others.

His research activities focus on leadership and teams with a specific focus on collaboration in dispersed settings and virtual teams. His current research focuses on the role of technology in shaping leadership styles and in fostering team member collaboration. Moreover, his studies on the use of mobile technology are aimed at providing a better understanding of how firms and individuals can reap the benefits of ICT (e.g. productivity, agility) while alleviating the drawbacks (e.g. stress, work-family conflict). His work has been published in major academic journals and his research results have been reported in managerial magazines such as MIT Sloan Management Review, World Economic Forum Agenda, Harvard Business Review (Italian edition), Forbes, and Bloomberg. He has also appeared on radio and TV shows to comment on managerial topics and to present the results of his research.

Massimo earned a PhD from LUISS University and an International Teachers Program from the Kellogg School of Business (Northwestern University, Chicago) and was a visiting PhD at the University of Maryland. He is an Associate Coach at Columbia University, New York.

Teaching domains

Managerial Ethics and Responsible Leadership

Smart Working and Remote Collaboration

Leadership

Team Management

ARTICLES IN SCHOLARLY JOURNALS

PAOLINO E., GALLO P., MAGNI M.

Il contagio delle emozioni

Harvard Business Review Italia, 2020, vol. Aprile

MAGNI M., MARUPING L.

Unleashing innovation with collaboration platforms

Mit Sloan Management Review, 2019, pp.23-27

MAGNI M., PALMI P., SALVEMINI S.

Under pressure! Team innovative climate and individual attitudes in shaping individual improvisation

European Management Journal, 2018, vol.36, no. 4, pp.474-484

MAGNI M., AHUJA M. K., MARUPING L. M.

Distant but Fair: Intra-Team Justice Climate and Performance in Dispersed Teams

Journal Of Management Information Systems, 2018, vol.35, no. 4, pp.1031-1059

GALLO P., MAGNI M.

il sottile confine tra extra mile e stress

Harvard Business Review Italia, 2017, vol.6, pp.74-78

CAPPETTA R., MAGNI M.

Locus of control and individual learning: the moderating role of interactional justice

International Journal Of Training And Development, 2015, vol.19, no. 2, pp.110-124

MAGNI M., MARUPING L.

Motivating employees to explore collaboration technology in team contexts

Mis Quarterly, 2015, vol.39, no. 1, pp.1-16

MAGNI M., MARUPING L. M., HOEGL M., PROSERPIO L.

Managing the Unexpected Across Space: Improvisation, Dispersion, and Performance in NPD Teams

Journal Of Product Innovation Management, 2013, vol.30, no. 5, pp.1009-1026

MAGNI M., ANGST C., AGARWAL R.

Everybody Needs Somebody: The Influence of Team Network Structure on Information Technology Use

Journal Of Management Information Systems, 2013, vol.29, no. 3, pp.9-42

RESEARCH MONOGRAPHS

CAPORARELLO L., MAGNI M.

La forza della squadra

Egea, Milano, Italy, 2018

CAPORARELLO L., MAGNI M.

Team management. Come gestire e migliorare il lavoro di squadra - Seconda edizione

Egea, Milano, Italy, 2015

CONTRIBUTION TO CHAPTERS, BOOKS OR RESEARCH MONOGRAPHS

CAPORARELLO L., MAGNI M., PENNAROLA F.

All That Glitters Is Not Gold: Alleged Innovations In Human Computer Interaction in *IS, Management, Organization and Control: Smart Practices and Effects*

Daniela Baglieri, Concetta Metallo, Cecilia Rossignoli, Mario Pezzillo Iacono (Eds), Springer, pp.179-190, 2014

CAPORARELLO L., MAGNI M., PENNAROLA F.

Improving information exchange effectiveness through data compression techniques in *IS, Management, Organization and Control: Smart Practices and Effects*

Daniela Baglieri, Concetta Metallo, Cecilia Rossignoli, Mario Pezzillo Iacono (Eds), Springer, pp.229-243, 2014

CAPORARELLO L., MAGNI M.

La negoziazione in azienda in *Operare in situazioni complesse – la negoziazione nei contesti critici*
Ciro Guida, Massimo Picozzi (Eds), Egea, pp.223-234, 2014

CASES IN INTERNATIONAL CASE COLLECTIONS

MANZONI B., CAPORARELLO L., MAGNI M., PAOLINO E.

The business relationship manager in UBIS: an integration role?

2015, The Case Centre, Great Britain

ENTRY (IN DICTIONARY OR ENCYCLOPEDIA)

PINA CUNHA M., MAGNI M.

Management improvisation in *G. Ritzer, The Blackwell Encyclopedia of Sociology*

John Wiley & Sons, 2014

PROCEEDINGS/PRESENTATIONS

CAPORARELLO L., MAGNI M., PENNAROLA F.

Does Culture Make The Difference? Technology Acceptance And Diffusion In India

Mediterranean Conference on Information Systems - September 3-5 2014, Verona, Italy

ABRAMO F., BUSACCA B., DI BATTISTA M., LIBENZI R., MAGNI M., PANZERA E., RAFFAGLIO M., ROMANO R.

Ri-Energizzare le Organizzazioni: il ruolo dell'HR leader

Convegno: "Ri-energizzare le organizzazioni: il ruolo dell'HR leader" - 27 Febbraio 2014, Milano, Italy

MARUPING L., MAGNI M.

Task Characteristics, Team Processes and Individual Use of Collaboration Technology: Test of a Cross-Level Mediation Model

47th Hawaii International Conference on System Sciences (HICSS) - 6-9 January, 2014, Waikoloa, HI, United States of America

Grants & Honors

Excellence in Teaching Innovation – Graduate School – Università Commerciale Luigi Bocconi , 2019
