# Francesco Gallmann

SENIOR LECTURER Operations & Supply Chain Management FRANCESCO.GALLMANN@SDABOCCONI.IT

# Biography

Francesco Gallmann is a Senior Lecturer in Operations and Technology at SDA Bocconi School of Management. He is a Contract Professor of Operations and Supply Chain Management at Università Bocconi.

At SDA Bocconi, he has developed and directed several educational programs both for the custom and the open-enrollment division: "Supply Chain and After Sales Academies" for a multinational company in the automotive sector, "Operations, Purchasing and Supply Chain customized programs" both for specific companies and Executive MBAs of other international partner institutions and "LEAN Study Tours conducted in JAPAN" represent just some examples of his initiatives. Recently, he has also designed and conducted a fully online customized program for a major customer in the food industry. He was a Board member of the SDA Bocconi Alumni Master Association for two mandates (2004-2010) with responsibilities for start-ups and development. Regarding his research, he has conducted numerous applied research, tutorship and consulting projects for multinational and medium-size companies, both in Italy and abroad, mainly in the automotive, food, fashion, design, biomedical, pharmaceutical, oil&gas, energy, electro-mechanical, household appliance and banking industries.

His research activities focus on operations and supply chain management, with a special focus on Performance measurement, LEAN management, quick response and agility, logistics, global SCM, collaboration practices, sourcing and procurement and after sales services. His current research addresses two main questions. The first relates to the identification of the major drivers and obstacles to excellence in operations and logistics. The second is aimed at analyzing the effectiveness of assessments to identify performance and Best Practices gaps in operations and the supply chain.

He is the author of numerous books and articles on his topics of interest. His works have been published both in academic and managerial journals: Operations Management Research, Economia&Management, Logistica e Management, Strategie&Procurement, among others. Thanks to the LEAN Study Tours in JAPAN, he won the SDA Bocconi Innovation Award for two consecutive years ('08 and '09) and was ranked in the TOP 10 business school programs in the world by the "L'Expansion" in '09. He is a Visiting Lecturer/Professor at the University of Klagenfurt (Klagenfurt, Austria, since 2016), at the IBSS-International Business School Suzhou (Suzhou, China, since 2014) and at the University HEC of Lausanne (Lausanne, Switzerland, 2008–2011). He also actively participates in the EUROMA and APICS Supply Chain Council international networks. He boasts international professional experiences in management consulting in multinational companies mainly in the automotive industry and as an entrepreneur in renewable energies (biogas).

Francesco, a Swiss citizen, earned a degree in Environmental Engineering from the Politecnico di Milano, an

MBA from SDA Bocconi and a Ph.D. in Management from Neuchâtel University (Switzerland). He is married with a child. Sailing, golf (Swiss National Champion in '86 and '87) and traveling in developing countries are his main passions.

# Teaching domains

Supply Chain Management Operations Distribution Management Procurement Strategy Service Operations

# ARTICLES IN SCHOLARLY JOURNALS

GALLMANN F., BELVEDERE V.

Linking service level, inventory management and warehousing practices: A case-based managerial analysis

Operations Management Research, 2011, no. 4, pp.28-38

GALLMANN F., VERONESI V., ZAMBONI S. **Operations & innovation management: alcuni casi di successo** Economia & Management, 2007, no. 3, pp.45–52

# EDITED BOOKS

GALLMANN F. (ED.) Logistica & Servizio Egea, Milano, Italy, 2009

# CONTRIBUTION TO CHAPTERS, BOOKS OR RESEARCH MONOGRAPHS

#### GALLMANN F., BELVEDERE V.

The alignment among competitive strategy, operations improvement priorities and manufacturing and logistics performance measurement systems: evidence from a case-based study in *Models and Methods in Economics and Management Science* 

El Ouardighi F., Kogan K. (Eds), Springer, pp.221-241, 2014

GALLMANN F., VERONESI V.

Loro Piana in *Supply Chain Management e Made in Italy* R. Secchi (Eds),Egea, chap. 10, pp.205-222, 2012

BAGLIERI E., BELVEDERE V., BETTUCCI M., GALLMANN F. **Conclusioni: evidenze emerse ed implicazioni manageriali** in *Logistica & servizio* F.Gallmann (Eds),Egea, pp.89-101, 2009

#### GALLMANN F.

La misurazione delle performance nelle Operations e nella Supply Chain in Corporate Performance Management A. Pistoni(Ed), Hoepli, pp.87-125, 2009

BELVEDERE V., GALLMANN F. La misura delle performance dell'ufficio acquisti in *Acquistare Prodotti e Servizi* G. Stabilini (Eds),Etas Libri, pp.201-222, 2005

### INTERVIEW ARTICLES

MAGGI M., GALLMANN F. Intervista a F. Gallmann, "L'importanza di essere snelli", L'Espresso, n.19 2011, L'Espresso, Italy

RAMBALDI E., GALLMANN F. La ricerca dell'eccellenza: Dal Lean al Quick Response Manufacturing 2011, Strategie & Procurement, Italy

### OTHER

GALLMANN F. Lezioni Giapponesi: Facciamo come Porsche e Ducati: diventiamo Lean 2009, Via Sarfatti 25, Italy

# OTHER IN JOURNALS

SAPUTO A., GALLMANN F.

Operation e supply chain alla prova della pandemia - Operations and Supply Chains Tested by the Pandemic

2021, Economia & Management, Milano, Italy

# **PROCEEDINGS/PRESENTATIONS**

#### GALLMANN F., REINER G.

#### Manufacturing versus office lead time reduction

22nd International Annual EurOMA Conference "Operations Management for Sustainable Competitiveness" - 26 June-1 July, 2015, Neuchâtel, Switzerland

#### GALLMANN F.

**Obstacles of order-to-deluivery lead time reduction** 21st EurOMA Conference, 20-25 June, 2014, Palermo, Italy

#### GALLMANN F.

Order to delivery lead time management through manufacturing and non-manufacturing lead time reduction

20th International EurOMA Conference: Operations Management at the Heart of the Recovery - Euroma Doctoral

Seminar - 7-11 June, 2013, Dublin, Ireland

#### GALLMANN F.

From LEAN Management to Quick Response to serve 21st century markets

17th EIPM (European Institute of Purchasing Management) - "Purchasing at the Heart of Economic Transformation" - 12-14 December, 2012, Geneva, Switzerland

#### GALLMANN F.

#### **Order to Delivery LEAD TIME reduction**

19th International Annual EurOMA Conference and Doctoral Seminar- 1-5 July, 2012, Amsterdam, Netherlands (The)

#### GALLMANN F.

#### Lead time reduction factors and behaviours

17th International Annual EurOMA Conference and Doctoral Seminar - 4-9 June, 2010, Porto, Portugal

BAGLIERI E., GALLMANN F., BELVEDERE V., BETTUCCI M.

Linking service level, inventory management and warehousing practices: a case-based managerial analysis

16th International Annual EurOMA Conference - June 14-17, 2009, Goteborg, Sweden

#### GALLMANN F., DE TREVILLE S., BORNOZ M., REINER G.

Human and organizational factors in lead time reduction HOPS Conference - 8-9 September, 2008, Lausanne, Switzerland

#### GALLMANN F., BELVEDERE V.

A qualitative study on the alignment among competitive strategy, operations improvement priorities and manufacturing and logistics performance measurement systems

13th International Annual EurOMA Conference - 18-21 June, 2006, Glasgow, Great Britain

# RESEARCH NOTES OR SHORT ARTICLES IN JOURNALS

GALLMANN F.

La rilevanza dello Strategic Fit nella complessa Supply Chain del Freddo 2013, Logistica Management, Italy

### Grants & Honors

Teaching Award - Graduate School - Università Commerciale Luigi Bocconi, 2022

Excellence in Innovation Award - SDA Bocconi School of Management, 2019

Excellence in Innovation Award - SDA Bocconi School of Management, 2008