

# Paolo Benedetto

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FELLOW

**Real Estate**

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## Biography

Paolo Benedetto is Fellow of Corporate Finance and Real Estate at SDA Bocconi School of Management. He is also Academic Fellow of Real Estate Finance at Bocconi University.

He is the author of numerous books and articles on real estate finance, valuation, REITs and investment funds. He is Member, Registered Valuer and Assessor of the Royal Institution of Chartered Surveyors (RICS) and he seats on the Board of RICS Italy since August 2016.

He has been part of the Local Organizing Committee of ERES 2010 Milano and he is part of the Local Organizing Committee of the XXVIII ERES Annual Conference 2022 Milano, the main event at European level in the fields of research and education in the real estate sector.

He holds a Master of Science in Finance from Bocconi University (with exchange programs at the Schulich School of Business – York University of Toronto and at the MBA Program of the University of Western Australia of Perth).

## Teaching domains

Real Estate Finance

Real Estate Market

Real Estate Valuation

Real Estate Asset Management

Capital Budgeting

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## ARTICLES IN SCHOLARLY JOURNALS

MORRI G., BENEDETTO P., AL SALHI M., CATELLA M., DAL PASTRO A.

**Gli uffici cambiano gli investimenti anche**

*Economia & Management*, 2022, no. 4, pp.48-52

MORRI G., BENEDETTO P.

**Le grandi trasformazioni del settore commerciale**

Economia & Management, 2022, no. 4, pp.45-47

MORRI G., BENEDETTO P.

**Il real estate sceglie le città**

Economia & Management, 2019, no. 1, pp.45-47

MORRI G., BENEDETTO P.

**Leverage and NAV discount: evidence from Italian real estate investment funds**

Journal of European Real Estate Research, 2009, vol.2, no. 1, pp.33-55

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## PRACTICE-ORIENTED BOOKS

MORRI G., BENEDETTO P.

**Valutazione Immobiliare: Metodologie e casi - II edizione**

Egea, Milano, Italy, 2023

MORRI G., BENEDETTO P.

**Commercial Property Valuation: Methods and Case studies**

John Wiley & Sons, United States of America, 2019

MORRI G., BENEDETTO P.

**Valutazione Immobiliare: Metodologie e casi**

Egea, Milano, Italy, 2017

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## ARTICLES UPON REQUEST/INVITATION

MORRI G., BENEDETTO P.

**Seasonal sales coming soon for foreign investors in Italian real estate**

2012, Property Investor Europe, Germany

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## OTHER

MORRI G., BENEDETTO P.

**Piu' del mattone pote' il fondo immobiliare**

2012, Via Sarfatti 25, Italy

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## PROCEEDINGS/PRESENTATIONS

MORRI G., BENEDETTO P.

**Teaching real estate finance with cases SUNLIGHT VILLAGE case study**

18th ERES Annual Conference - 15-18 June, 2011, Eindhoven, Netherlands (The)

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## RESEARCH NOTES OR SHORT ARTICLES IN JOURNALS

MORRI G., BENEDETTO P.

**Nuove fonti di debito dai mercati finanziari?**

2012, Economia Immobiliare, Italy

MORRI G., BENEDETTO P.

**Fondi immobiliari, fra limiti e opportunità**

2011, Mark Up, Italy

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