

Alessandro Iorio

ORGANIZATIONAL BEHAVIOR

ARTICLES IN SCHOLARLY JOURNALS

IORIO A.

Brokers in Disguise: The Joint Effect of Actual Brokerage and Socially Perceived Brokerage on Network Advantage

Administrative Science Quarterly, 2022

AVEN B., MORSE L., IORIO A.

The valley of trust: The effect of relational strength on monitoring quality

Organizational Behavior and Human Decision Processes, 2021, vol.166, pp.179-193

TORTORIELLO M., SODA G., IORIO A.

Harvesting Value from Brokerage: Individual Strategic Orientation, Structural Holes, and Performance

Academy of Management Journal, 2018, vol.61, no. 3, pp.896-918

PROCEEDINGS/PRESENTATIONS

NETCHAEVA E., IORIO A., SODA G.

At Face Value: The Effect of Facial Traits on Social Networks and Job Performance Evaluations

82nd Annual Meeting of the Academy of Management - August 5-9, 2022, Seattle, WA, United States of America

TORTORIELLO M., SODA G., IORIO A.

"It is How You Broker: Behavioral Orientation, Structural Holes and Individual Performance"

Academy Of Management Annual Meeting - August 7-11, 2015, Vancouver, Canada
