

Cédric Gutierrez

ORGANIZATION DESIGN

ARTICLES IN SCHOLARLY JOURNALS

GUTIERREZ C., OBLOJ T., FRANK D. H.

Better to have led and lost than never to have led at all? Lost leadership and effort provision in dynamic tournaments

Strategic Management Journal, 2021, vol.42, no. 4, pp.774-801

GUTIERREZ C., ÅSTEBRO T., OBLOJ T.

The Impact of Overconfidence and Ambiguity Attitude on Market Entry

Organization Science, 2020, vol.31, no. 2, pp.308-329

DI STEFANO G., GUTIERREZ C.

Under a magnifying glass: On the use of experiments in strategy research

Strategic Organization, 2019, vol.17, no. 4, pp.497-507

ABDELLAOUI M., GUTIERREZ C., KEMEL E.

Temporal discounting of gains and losses of time: An experimental investigation

Journal of Risk and Uncertainty, 2018, vol.57, no. 1, pp.1-28

PROCEEDINGS/PRESENTATIONS

SEZER A., GUTIERREZ C., MANNUCCI P. V.

A Time for Carrots and a Time for Sticks: Examining the Effects of Incentive Framing on Creativity

82nd Annual Meeting of the Academy of Management - August 5-9, 2022, Seattle, WA, United States of America

ABDELLAOUI M., BLEICHRODT H., GUTIERREZ C.

Unpacking Overconfident Behavior: Revisiting the Hard-Easy Effect

82nd Annual Meeting of the Academy of Management - August 5-9, 2022, Seattle, WA, United States of America
