

# Thorsten Grohsjean

## INNOVATION

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### ARTICLES IN SCHOLARLY JOURNALS

LAMPRAKI A., KOLYMPIRIS C., GROHSJEAN T., DAHLANDER L.  
**The new needs friends: Simmelian strangers and the selection of novelty**  
Strategic Management Journal, 2024, vol.45, no. 4, pp.716-744

PIEZUNKA H., GROHSJEAN T.  
**Collaborations that hurt firm performance but help employees' careers**  
Strategic Management Journal, 2023, vol.44, no. 3, pp.778-811

GROHSJEAN T., DAHLANDER L., SALTER A., CRISCUOLO P.  
**Better Ways to Green-Light New Projects**  
MIT Sloan Management Review, 7 December, 2021, vol.63, no. 2

CRISCUOLO P., DAHLANDER L., GROHSJEAN T., SALTER A.  
**The Sequence Effect in Panel Decisions: Evidence from the Evaluation of Research and Development Projects**  
Organization Science, 2021, vol.32, no. 4, pp.987-1008

CRISCUOLO P., DAHLANDER L., GROHSJEAN T., SALTER A.  
**The Biases That Keep Good R&D Projects from Getting Funded**  
Harvard Business Review, 17 March, 2017

GROHSJEAN T., CRISCUOLO P., DAHLANDER L., SALTER A.  
**Evaluating Novelty: The Role of Panels in the Selection of R&D Projects**  
Academy of Management Journal, 2017, vol.60, no. 2, pp.433-460

GROHSJEAN T., KOBER P., ZUCCHINI L.  
**Coming Back to Edmonton: Competing with Former Employers and Colleagues**  
Academy of Management Journal, 2016, vol.59, no. 2, pp.394-413

GROHSJEAN T., CLAUSSEN J., LUGER J., PROBST G.  
**Talent management and career development: What it takes to get promoted**  
Journal of World Business, 2014, vol.49, no. 2, pp.236-244

GROHSJEAN T., CLAUSSEN J., FALCK O.  
**The strength of direct ties: Evidence from the electronic game industry**  
International Journal of Industrial Organization, 2012, vol.30, no. 2, pp.223-230

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## PROCEEDINGS/PRESENTATIONS

GROHSJEAN T., KRYSCYNSKI D., MORRIS S. S.

**New Insights on the Firm-Specific Human Capital Debate: Theoretically Decoupling KSAOs from Tasks**

*81st Annual Meeting of the Academy of Management (AOM 2021), 30 July-3 August 2021, (online), United States of America*

CRISCUOLO P., DAHLANDER L., GROHSJEAN T., SALTER A.

**The Sequence Effect on the Selection of R&D Projects**

*79th Annual Meeting of the Academy of Management, August 9-13 2019, Boston, MA, United States of America*

GROHSJEAN T., KRYSCYNSKI D.

**Origins of strategically relevant firm-specific human capital: Why the investment dilemma never materializes**

*SMS 38th Annual Conference, September 22-25, 2018, Paris, France*

GROHSJEAN T., KRYSCYNSKI D.

**Origins of strategically relevant firm-specific human capital**

*78th Annual Meeting of the Academy of Management, August 10-14 2018, Chicago, IL, United States of America*

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## RESEARCH NOTES OR SHORT ARTICLES IN JOURNALS

GROHSJEAN T., KOBER P., ZUCCHINI L.

**Three Tips to Remember when Hiring from Competitors**

2018, AOM Insights

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